



SUPPORT SERVICES

Yacht Sourcing is a yacht operations services company that is based on a lifetime of experience gained by Captain Mark Fernandez. Mark has been a maritime professional for over 25-years, and has operated in both Atlantic & Pacific Oceans. As a result of his broad range of experience, he has been associated with some of the most highly respected and successful yacht industry companies on both Coasts. Mark has developed close working relationships with shipyards, independent consultants, commissioning & outfitters as well as recruiting companies. The benefit to Yacht Owners, Yacht Management Companies and Captains is, a one-stop company for **sourcing** services that can ensure optimum yacht operations whether you're in port or at sea.

Shipboard Training: The project manager presents the new operations manual aboard the vessel or in a classroom setting.

Emergency Response Drills & Training: The project manager reviews emergency response procedures and performs all drills aboard the vessel

Yacht Specific Training Program: Vessels that experience regular turnover such as, Seasonal Passenger Vessels, Charter, and Research Vessels can benefit from programs that specifically communicate operations, safety, legal and regulatory requirements specific to the vessel. The training program is generally designed as a multi-media tool that new crewmembers can view via computer or DVD.

Expedition Planning: Whether planning an extended cruise, expedition requiring special equipment, or considering new cruising grounds to expand a charter company's base of operation, Yacht Sourcing will generate projected costs, manning requirements, and course planning programs. Also schedule a Relief Captain or 2nd Captain for watch-standing & Local Knowledge, particularly for those vessels operating in unfamiliar water such as SE Alaska.

Expedition Documentation: Whether you're planning a special vacation or expedition, Yacht Sourcing can document the trip with high definition photography and documentation. **Yacht Sourcing** works with professional photographers of the highest level of expertise, for above & below water photography.

Relief Captain: Yacht Sourcing supplies captains that are highly experienced in operating both mega-yachts and charter-vessels, both power or sail. Note: Yacht Sourcing's Captains do not accept replacement positions without first obtaining authorization from the existing Captain.

Vessel Deliveries: Yacht Sourcing has access to some of the most experienced delivery captains for east & west coast deliveries, including Mediterranean deliveries.

Project Manager: Yacht Sourcing has Captains available on east & west coasts that are experienced in yacht maintenance, major refits and new construction. Often, the only time Captain's are able to take time off is during yard periods. Yacht Sourcing will work as project manager and ensure that the Yacht Owner's interests are protected and projects are performed according to the vessel's intended project scope.

Outfitting & Provisioning: Yacht Sourcing works closely with Yacht Outfitting and Provisioning companies for support worldwide. Outfitting companies such as ABS Yacht Outfitting, specialize in post new-construction yachts. Provisioning companies will consolidate shipments, and schedule delivery of all provisions including parts, filters and fuel delivery scheduling.